MUHAMMAD SARFRAZ KHAN

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PERSONAL SUMMARY

-----In Pursuit of a Meaningful Life------

CONTACT INFO.

ADDRESS

Residence: 344-C2, Sector A, IEP (Engineers') Town, Defense Road, Lahore.

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CONTACT

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Currently, I am serving as lecturer at Punjab University Gujranwala Campus. Moreover, I am also enrolled in Ph.D. Program of Hailey College of Commerce, Pakistan. I have 18 research publications, participated in 5 research conferences, and supervised 9 students for their M. Phil/ MS research.

I am teaching Finance Area courses and doing academic and practical research since 2011. I believe that teaching goes beyond the conventions of learning things by heart and making students perform in an examination. It's about equipping them with a rational perspective aligned with practical realities of the world, while research is an instrument to harness and validate that rational perspective.

I am interested to pursue a balanced career in academia: balancing administrative chores, teaching obligations, and research interests. In the long haul, I am on a trajectory to build specialization in academic discipline of finance and teach, what I research.

ACADEMIC QUALIFICATIONS

Ph. D. (Commerce)

Hailey College of Commerce

Course Work Complete (Thesis Area: News/ Media Sentiment and Stock Market)

First on admission merit list for PhD Admissions in Spring 2017.

M. Com (1.5 Years)

Hailey College of Commerce

CGPA: 3.67 *(2009-2011)*

CGPA: 3.54

(2017 - Cont.)

Research Thesis: An Exploratory Study on Determinants of Stock Price in Karachi Stock Exchange Published two articles and presented research in two conferences during study tenure.

B. Com (Hons.)

Hailey College of Commerce

(2005-2009)

(2003-2005)

Specialization: Finance

Secured Merit Scholarships for three consecutive years.

I. Com Grade: A

Scholars College of Commerce

Secured Second position in the College.

EMPLOYMENT HISTORY

MAIN (FULL TIME) EXPERIENCES

Lecturer (BPS-18) in Commerce

Punjab University Gujranwala Campus.

(May 2019 - to date)

Lecturer/ Research Officer

Punjab Group of Colleges, Lahore.

(Jan - May 2019)

Responsible for promotion of research. Taught Finance Area courses to M. Com and ADP Classes.

Head Academics

ILM College - Canal Campus, Lahore.

(2017 - 2018)

Responsible for academic administration of degree programs (in collaboration with UMT, Lahore.). Taught Finance Area courses to M. Com and ADP Classes.

Assistant Professor/ Academic Coordinator

Punjab Group of Colleges, Kamoki.

(2011 - 2017)

Responsible for academic coordination of degree programs (in collaboration with UCP, Lahore.). Taught Finance Area courses to M. Com and ADP Classes.

ADDITIONAL (PART TIME) EXPERIENCES

Head Academics & Research – Evening & Weekend Programs

Global Institute - New Muslim Town Campus, Lahore.

(2014 - 2016)

Responsible for academic administration of evening and weekend degree programs. Taught Finance Area courses to Masters and MS Classes. Served as chairperson of internal defense committee.

Head of Department (Finance) – Evening and Weekend Programs

Heritage International College, University of South Asia, Lahore.

(2013 - 2015)

Taught Finance Area courses to Masters and MS classes. Served as member of Research Committee. Supervised three (03) MS students for their research.

Visiting Lecturer

NUML – Institute of Business Finance, Lahore.

(2016 - 2019)

Taught Finance Area courses and Multivariate Analysis to Masters and MS classes. Served as member of Research Committee.

Visiting Lecturer/ Research Supervisor

Institute of Management Sciences – Pak-Aims, Lahore.

(2013 - 2018)

Taught Finance Area courses MS classes. Supervised six (06) students for their MS/ MBA 1.5 research.

External Supervisor

Hailey College of Commerce – University of the Punjab, Lahore.

(2013 - 2016)

Served as External Supervisor to research of M. Phil/ M. Com 1.5 students.

Visiting Lecturer/ Research Supervisor

Minhaj University, Lahore.

(2012 - 2017)

Taught Finance Area courses and Research Methodology MS classes. Supervised three (03) students for their M. Phil research. Served as external examiner for M. Phil comprehensive exam.

Research Assistant/ Team Lead

Shore Bank International, Lahore.

(Feb - Nov 2011)

Assisted in three field research projects related to microfinance industry (KMBL, DAMEN, & NRSP). Assisted in data collection, data analysis using SPSS and EPI Info, research design issues. Led data collection team in NRSP project.

Intern

Nishat Power Limited, Lahore.

(July - Sep 2009)

Worked in Finance and Accounts Department of the company for two months to fulfill B. Com (Hons.) degree requirements.

RESEARCH

RESEARCH PUBLICATIONS

Count: 18

- 1. On the Future of Business Education in Pakistan: A Descriptive Analysis of Courses Included in Curriculums of Commerce and Business Administration Degrees, *Bulletin of Education & Research, Vol. 40, No. 3, 2019.*
- 2. Solving the Puzzle of Relative Importance of Dividends and Retained Earnings in Stock Valuation: A Case of Karachi Stock Exchange, *Published in Theoretical Economics Letters*, *Vol. 4, October 2014*.
- 3. Intellectual Capital & Firm Performance: An Empirical Study on the Oil & Gas Sector of Pakistan, *Published in International Journal of Accounting and Financial Reporting, Vol.* 4, No. 1, 2014.
- 4. Recruitment Preferences and Job Search Strategy of Students of Higher Education in Punjab, *Published in International Journal of Business and Behavioral Sciences, Vol. 4, No. 9, 2014.*
- 5. Capturing the stock price movements at Karachi Stock exchange: Are macroeconomic variables relevant?, *Published in African Journal of Business Management, March 2012 Issue.*
- 6. Assessment of Investment Knowledge and Investment preferences of Commerce Students in Lahore, *Published in European Journal of Economics, Finance and Administrative Sciences Issue* 45(2012).
- 7. Action Learning: A Positive Predictor of Motivation and Commitment for Bankers in Pakistan, *Published in International Journal of Business and Management, Vol. 7, No. 2 in February 2012.*
- 8. Stock Price Puzzle (2011), Lambert Academic Publishing, Germany.

- 9. Entrepreneurial Intentions among the Business Students of Higher Education Institutes of Punjab, *Published in Interdisciplinary Journal of Contemporary Research in Business, Vol. 2, No.9, January 2011 edition.*
- 10. Empirical Analysis of Macro Indicators Determining Foreign Direct Investment in Pakistan, Published in Interdisciplinary Journal of Contemporary Research in Business, Vol. 3, No.2, June 2011 edition.
- 11. Impact of Stress on Job Performance of Employees Working in Banking Sector of Pakistan, *Published in Interdisciplinary Journal of Contemporary Research in Business, Vol. 3, No.2, June 2011 edition.*
- 12. Impact of Job Involvement on Organizational Citizenship Behavior (OCB) and In-Role Job Performance: A Study on Banking Sector of Pakistan, *Published in European Journal of Social Science, Vol. 24, No. 4(2011).*
- 13. What's Required for Growth and Better Performance of Knowledge Generators and Disseminators? A Study of Institutes of Higher Learning, *Published in European Journal of Scientific Research*, Vol. 57, No. 3 (2011).
- 14. Behavioral Finance: Shaping the Decisions of Small Investors of Lahore Stock Exchange, *Published in Interdisciplinary Journal of Research in Business, Vol. 1, Issue. 2, February edition (2011).*
- 15. Performance Measures Used by the Commercial Banks in Pakistan within the Four Perspectives of Balanced Scorecard, *Published in Journal of Money, Investment and Banking, Issue 21.*
- 16. Coaching as a Predictor of Motivation and Job Involvement: Evidence from Banking Sector of Pakistan, *Published in European Journal of Social Sciences, Vol. 22, Issue 3.*
- 17. Are Employee Motivation, Commitment and Job Involvement Inter-related: Evidence from Banking Sector of Pakistan, *Published in International Journal of Business and Social Science*, Vol. 2, No. 17.
- 18. Impact of Customer Satisfaction on Customer Loyalty and Intentions to Switch: Evidence from Banking Sector of Pakistan, *Published in International Journal of Business and Social Science, Vol. 2, No. 16.*

CONFERENCE PRESENTATIONS

Count: 05

- 1. An Exploration of the Opinion of Customers on Green Banking: A Case Study of Allied Bank, *Paper Presented at International Conference on Management & Research held at Superior University, Lahore in November 2018.*
- 2. Stock Market Reaction to the Political Terrorism: An Event Study Approach, *Paper presented in International Business Conference held at Ajman University of Science & Technology, United Arab Emirates (UAE) in May 2015.*
- 3. Impact of Working Capital Management on Firm Profitability: A Case of Textile Sector of Pakistan. *Paper Presented in 4th International Conference of AGBA South Asia Chapter*

- held at Pearl Continental Hotel, Bhurban in December 2012; organized by COMSATS Institute of Information Technology.
- 4. Assessing Investment Knowledge of Commerce Students in Lahore, Paper Presented in 3rd International Conference on Education held at University of the Punjab, Lahore in Oct, 2010.
- 5. Behavioral Finance: Shaping the Decisions of Small Investors of Lahore Stock Exchange, Paper presented in 3rd International Applied Business Research Conference held at Islamic International University in Dec, 2010.

M. Phil/ MS THESES SUPERVISIONS

Count: 09

Minhaj University

- 1. *Usman Latif Awan*, "Chief Executive Officer's (CEO) Characteristics and Firm Performance: An Exploration into the Corporate Governance Mechanism of Pakistan".
- 2. *Faiz Ahmad*, "Impact of Terrorism and Political Uncertainty on Karachi Stock Exchange: An Event Study Approach".
- 3. *Muhammad Ali Khan*, "Effects of Terrorism & Political Instability on the Performance of Pakistani Firms: Study conducted on KSE-100 index companies".

Kinnard College for Women University

4. *Mehrusina Mubasher*, "Analysis of the Effect of Work Environment on Female Employees' Job Satisfaction Through Extrinsic Motivation in the Banking Sector".

University of South Asia

- 5. *Mushtaq Hassan*, "Testing the Puzzle of Demand Following & Supply Leading Hypothesis in Pakistan: A Granger Casualty Approach".
- 6. *Muhammad Jhangeer Hanif*, "Informational Content of Ratings in Subdued & Robust Economic Environment: Pre & Post Rating Impact".

Institute of Management Sciences (Pak-Aims)

- 7. *Muhammad Asim*, "Performance Nexus of Mutual Funds: A Case of Pakistani Mutual Fund Industry".
- 8. *Ahmad Usman*, "Intellectual Capital & Firm Performance: A comparative study of Banking & Engineering Sectors of Pakistan".
- 9. Muhammad Ashfaq, "Market Sentiment & Informational Content of Dividend Announcements".

Invited Talks/ Workshops

- Basic Three-Hour Work Shop for Masters classes on 'Using SPSS for Business Research' at Quaid e Azam Campus, UMT, Lahore. (May 2019)
- One-Day Work Shop for Faculty of Business on 'Analyzing Qualitative Data Using NVivo' at Superior University, Lahore. (2018)

- Two-Day Work Shop for PhD students on 'Using NVivo for Qualitative Data Analysis' at Punjab University Gujranwala Campus. (2016)

ADDITIONAL INFORMATION

- Courses taught: Business Finance, Financial Management, Corporate Finance, Strategic
 Finance, Seminars in Finance, Project Appraisal & Financing, Investment & Portfolio
 Management, Financial Modelling, Financial Analysis with Spreadsheet, Financial Risk
 Management, Business Research methods, Advance Research Methodology, Multivariate
 Analysis with SPSS.
- Experienced user of research based software: SPSS, AMOS, PLS SEM, EViews, Stata, NVivo, Endnote.
- Topped (1st Merit) in Punjab Public Service Commission (PPSC) recruitment process for Lecturer Commerce (BPS-17) in 2017 [Left the job because of its monotonous nature and lack of growth potential].
- Fluent in English, Urdu, Punjabi and Saraiki.
- Secured a band of 7.5 in IELTS Held November 2017 (7 in Speaking, 7.5 each in Listening, Reading & Writing).
- International Visits: UAE in 2015.
- Participated and managed various co-curricular & extracurricular activities during study tenure at Hailey College of Commerce.
- Participated in 'Advance Internet Search Skills Workshop' (U.S. Consulate General, Lahore 2010).
- Participated in 'Qualitative Data Analysis through software NVIVO (Institute of Research Promotion & University of Management Technology, Lahore [2012] + Superior University [2018]).
- Six-month 'Certificate in Human Resource Management' from Institute of Quality and Technology Management, University of the Punjab.
- Hobbies include reading, cooking, and poetry.